

# Foundation Matters

## Toledo Community Foundation



## Foundation Introduces [www.toledocf.org](http://www.toledocf.org)

Information about the Toledo Community Foundation is just a click away with its recently introduced website. Features of the site will be introduced over the next six months.

Please visit [www.toledocf.org](http://www.toledocf.org) to learn more about the Foundation and where, soon, we will roll out features including the ability to:

- View fund statements (current funds)
- Obtain gift history and grant history (current funds)
- Make grant recommendations from your fund
- Make online donations
- Obtain grant guidelines
- Apply for grants (nonprofits or charities)
- Obtain scholarship application materials
- Register for Nonprofit Resource Center workshops
- And more!



Professional advisors will also find information soon on planned giving, including that available at [www.pgdc.com/toledo](http://www.pgdc.com/toledo).

Please add our website to your list of favorites and visit us often.

## Inspiring and Connecting Thoughtful Giving

*This publication shares with you news about the Toledo Community Foundation, as we fulfill our mission of creating philanthropy and making our community a better place for you to live and raise a family.*

*The Toledo Community Foundation is a public charitable foundation serving northwest Ohio and southeast Michigan. For more information about the Foundation, please contact Bridget Holt, Donor Relations Officer, at [Bridget@toledocf.org](mailto:Bridget@toledocf.org).*

*Specific inquiries regarding our grant making process may be directed to Kaarina Ornelas, Senior Program Officer, at [Kaarina@toledocf.org](mailto:Kaarina@toledocf.org). Both can be reached at 419-241-5049 or visit our website at [www.toledocf.org](http://www.toledocf.org).*

## Furniture Bank Furnishes Futures

Kevin Walker never thought he would walk again. He was confined to a wheelchair and used it not only for his mobility but also as his bed.

"It was pretty bad. I didn't have anything to speak of and had little hope for myself. But thanks to the Toledo-Lucas County Furniture Bank, I'm on my way to getting a new prosthesis and life is good," says Kevin.

He was referred to the Furniture Bank where Paula Massey, executive director, helped him furnish his home with a bed, dresser, table and other touches of home.

"With the bed, the physical therapist was able to work with me and now I'm at the point where I can get my new limb. Without Paula, this would have never been possible," he smiles.

"Kevin was our 16th client and at that time we were running the bank out of the garage at my house. We've come a long way since then and so has Kevin," says Paula. Now Kevin, a former client, serves as a member of the board of trustees. "He has so much to offer and we need to always focus our work on clients' needs," she adds.

Paula and her friend Bonnie Hunter saw a need for the organization and took matters into their own hands when they created the Furniture Bank. "We hatched the idea in January of 2004 and by March of that year we were open for business," says Paula. The Furniture Bank is a nonprofit

**"On average we see up to seven clients a day, four days a week. We treat them with respect and dignity and are committed to helping them get back on their feet and becoming part of our community."**

*(continued, next page)*

## Message from the President

### Information at your Finger Tips



To help get to know us even better, the Foundation has launched our new website and we're pretty excited about it.

In this age of technology, we feel that you should be able to click into [www.toledocf.org](http://www.toledocf.org) and learn more about the Foundation and how you can make an impact in our community.

Over the next six months, you will see the website grow every time you visit us online. There are features for current donors as well as opportunities for new donors to become involved in philanthropy.

Another wonderful feature will be that you can make donations online with just a couple clicks of the mouse.

Nonprofit organizations will be able to access grant guidelines and make application for grants via the web.

The website is just another avenue for you to reach your gift giving goals. Please let us know what you think about the website and how we can make it even better.

With the website and your support, we will achieve our goal of making our community stronger every day. Thank you for all you do to help us meet that very important goal.

Keith Burwell  
President

## Furniture Bank Furnishes Futures

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organization that provides furniture and household items at no cost to low-income residents of the county. "Our clients are people starting over or starting out. Most of them are coming from crisis situations," she explains.

The individuals or families using the Furniture Bank might be moving from homeless or domestic violence shelters or similar rehabilitation programs, teenage mothers, people with disabilities who live independently or victims of fires or natural disasters.



*Paula Massey and Kevin Walker work in the Toledo-Lucas County Furniture Bank warehouse.*

"There are social service agencies that help these people find housing but once the rent is paid and deposits are made for the utilities, there is nothing left to buy home furnishings," she adds.

To help the Furniture Bank meet its mission, the Toledo Community Foundation Board of Trustees awarded the agency a \$30,000 grant over two years. "We're thrilled. It will help us so much. Our demand is so great. We have a six to seven week wait for our clients to come to our warehouse and select their furnishings," she explains.

The Furniture Bank acts as a middleman. The bank's truck collects gently used furniture and houseware items from members of the community and corporate partners. The goods are displayed in the agency's South Toledo warehouse.

The bank works with social service agencies to surface clients in need. "The clients understand this is a one-time service. They come to the warehouse with their cars, trucks and vans and shop for their furnishings. They take them home the same day," she adds.

"On average we see up to seven clients a day, four days a week. We treat them with respect and dignity and are committed to helping them get back on their feet and becoming part of our community.

"We feel our work is a total win-win for the community. We pick up the used furnishings for free and the donors get a tax deduction, and our neighbors facing crisis furnish their new homes at no cost. We feel a comfortable home promotes improved health and well being to help decrease the recidivism in shelters and similar programs," she concludes.

The Toledo-Lucas County Furniture Bank is an excellent example of the many programs the Toledo Community Foundation supports to meet the needs of the members of our community.

## Grants Help Build Communities

In addition to the Toledo-Lucas County Furniture Bank, the Toledo Community Foundation Board of Trustees recently awarded grants to:

- **Advocates for Basic Legal Equality, Inc.** - \$15,139
- **GEARUP Project - Bowling Green State University** - \$11,440 one-to-one matching challenge to the Bowling Green State University Foundation
- **The Cocoon Shelter** - \$35,000
- **Mom's House** - \$8,750
- **Parents Helping Parents** - \$44,735
- **Toledo Orchestra Association** - \$100,000
- **Student African American Brotherhood Project - University of Toledo** - \$20,000 one-to-one matching challenge to the University of Toledo Foundation
- **Women in Transition Program - University of Toledo** - \$15,000 one-to-one matching challenge to the University of Toledo Foundation

# Kids and Pets Benefit from Family, Business Funds

Through the generosity and dedication of one family and one business, animals without owners and underprivileged children are the recipients of two philanthropic funds at the Toledo Community Foundation.

## Helping Hens Fund

The Helping Hens Fund was created by the Toledo Mud Hens through the Foundation's Center for Corporate & Business Philanthropy.

"The Hens get numerous requests for such things as tickets, food vouchers, baseball camps and clinics. And there is a real need in the community to provide underprivileged kids with the opportunities to enjoy sport-oriented activities," explains Mud Hens General Manager Joe Napoli.

"With the fund, the Mud Hens can meet these needs and donors receive a tax advantage. It is a real advantage for us that the Foundation handles all the administrative requirements of the Fund and we can concentrate on making kids happy," he adds.

The Center for Corporate & Business Philanthropy provides professional management for the Mud Hens and makes sure that nonprofit organizations requesting donations are qualified as charitable recipients. The Center provides all aspects of grant making administration from check writing to thank you letters to donors.

Since the Foundation is a public charity, donations to the Helping Hens Fund receive the most favorable tax treatment allowed by law. The Foundation is responsible for the financial management and the investment of assets in the fund.

"Those that give generously will know that because of their support, local children will be able to attend their very first Mud Hens game through our Muddy's Knothole Club that gives tickets to organizations serving underprivileged children. This is just one example of endeavors we will support through our new partnership with the Foundation," concludes Joe.



*Kids enjoy Mud Hens games through the Helping Hens Fund.*

## Midwest Happy Tails Animal Fund

With a personal commitment to help people and animals live in harmony in the community, Steve Serchuk established the Midwest Happy Tails Animal Fund.

"There are several funds available for people but very few for animals. Our fund supports programs and projects that help homeless animals. We're focused on programs that find solutions to the homeless problem, not just ones that shelter

animals. Our hope is that we can stop the over population of pets," says Steve, a Toledo real estate businessman. He created a Donor Advised Growth Fund through the Foundation's Center for Individual & Family Philanthropy. "Upon

my parents' death, I inherited some money and I wanted to pay tribute to them. The Foundation had the vehicle that would provide funding for a long time and also the professional management to handle our wishes."

Steve, his wife Nancy Delikat, and his nephew and niece are the advisors for the fund. They advise the Foundation on disbursement of both the principal and annual earnings of the fund.

The Foundation handles all the grant paper work and provides Steve with regular reports on grant activity. Assets in the fund are invested for continued growth to allow the gift and its impact with the community to increase.

If you want to create a fund as an individual, for your family or for your business, please contact Bridget Holt, Donor Relations Officer, at 419-241-5049 or via email at [Bridget@toledocf.org](mailto:Bridget@toledocf.org).

## Start your Fund With a Gift

The Foundation offers a variety of ways to fund your philanthropic goals.

For businesses and corporations, funds can be created with gifts of

- Cash
- Securities
- Closely-held stock
- Limited partnership interests
- Real estate

For you and your family, the gift can be

- Cash
- Publicly-traded securities
- Closely-held stock
- Limited partnership interests
- Bequests
- Life Insurance
- Retirement fund accounts
- Real estate
- Tangible personal property
- Charitable remainder trust
- Charitable lead trust.

To establish a fund or make an additional donation to your fund, please contact Bridget Holt, Donor Relations Officer, at 419-241-5049 or via email at [Bridget@toledocf.org](mailto:Bridget@toledocf.org).

# Seminar Series Tackles Quality of Life Issues

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If you are uncertain about the difference between independent living and assisted living or confused about long term health care insurance, the Foundation can help you get the answers.

At the *Last Things First Luncheon Seminars*, local experts present information on issues related to seniors, aging and end of life issues. In these informal sessions the speakers include time for questions.

Please join us for the following seminars.

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*July 21*  
*Long Term Health Care Issues*

Legal issues, aid eligibility, new insurance coverage and other issues related to long term health care will be presented.

*Sept. 15*  
*The Aging Eye*

Vision concerns for the elderly will be discussed.

*Oct. 20*  
*Elderly Living Options*

Material will be presented on assisted living, independent living and nursing homes.

*Nov. 17*  
*Community Resources*

Programs and services for the elderly will be highlighted with a mini-fair.

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The luncheons are at The Toledo Club, Conservatory Room, at 11:30 a.m. Toledo Club members and members of affiliate clubs can charge the cost of their lunch. If this is not an option, you may be the Foundation's guest.

The series is open to the public. You do not have to be a member of the Toledo Club or associated with the Foundation to attend.

For reservations, please contact The Toledo Club at 419-243-2200, extension 2306 or by email at [events@toledoclub.org](mailto:events@toledoclub.org). For more information about the seminars, please contact Bridget Holt, Donor Relations Officer, at 419-241-5049 or by email at [Bridget@toledocf.org](mailto:Bridget@toledocf.org).

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## Grants Help Make Neighborhoods NICE!

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For the 453 residents of Jerry City in Wood County, Village Clean-Up Day will be possible with a \$800 grant from the Toledo Community Foundation in partnership with Leadership Toledo's Youth In Philanthropy Encouraging Excellence (YIPEE) students and Toledo Area Parent News.

"We've never had a community-wide clean-up day and I thought it would be a great idea for everyone to do a little house cleaning," explains Jerry City Mayor Melinda Bolbach who applied for the grant.

With the grant, the village will rent two trash containers for each end of town. On a Saturday this summer residents will fill the dumpsters as they clean out their homes and garages.

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*NICE! is a new program at the Foundation demonstrating that small neighborhood-building projects can and do make a positive impact on the entire community.*

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"We're a small village and many of our residents are on fixed incomes. This will be a free day for them to get rid of some of their 'stuff' and make our community a better place. Members of council, the fire department and other residents have volunteered to help our senior citizens lift the heavy objects," she adds.

The grant was made through the Neighbors Improving Community Excellence (NICE!) program. Community organizations and informal groups of citizens in northwest Ohio and southeast Michigan can apply for the one-time community-building grants.

In the East Toledo Ironwood neighborhood, this summer children ages 3-6 will plant, water and harvest vegetables and flowers from their community garden funded with a \$250 NICE! grant. The program encourages children and their families to make healthier food choices.

NICE! grants range from \$100-\$1,000 and requests are awarded by the 21 YIPEE high school students. YIPEE is funded by the Foundation and its goal is to establish a lifelong commitment to leadership, volunteerism and philanthropy.

To learn more about the program and obtain applications for funding, please visit [www.leadershiptoledo.com/nice.shtml](http://www.leadershiptoledo.com/nice.shtml) or call Leadership Toledo at 419-241-7371.

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# CALLING ALL NONPROFITS

## Learn How to Get Grants

To help nonprofit organizations learn more about the Toledo Community Foundation, its grant making activities and the types of proposals that the Foundation typically funds, the Foundation will hold informational sessions on July 21 and Oct. 18.

During the sessions, details will also be presented on the programs and grants offered through the Foundation's Center for Nonprofit Resources.

The sessions, being held at the Downtown Library, are open to the public. If you are interested in attending or know of a nonprofit organization that could benefit from the information, please call the Foundation at 419-241-5049 or send an email to [toledocf@toledocf.org](mailto:toledocf@toledocf.org) to receive additional details in the mail.

## Experts Offer Advice at Nonprofit Workshops

During the summer, the Foundation's Center for Nonprofit Resources offers three half-day workshops designed to help nonprofit organizations meet their missions by operating effectively.

The workshops are open to all nonprofit organizations and include the following.

### **Dealing with Difficult People**

**July 26**

Learn how to determine the most effective approaches for dealing with different personality types, develop effective listening skills and create action plans for dealing with difficult individuals.

### **Conflicts of Interest in a Nonprofit**

**Aug. 23**

Understand the relevance of ethics and public perception in a conflict situation, how to recognize a potential conflict of interest problem and steps to remedy the situation.

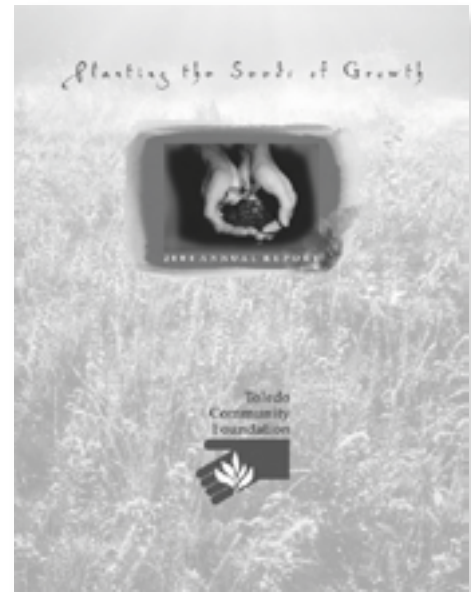
### **Employee Handbook and Standards of Conduct – Primer**

**Sept. 20**

Update employee manuals and codes of conduct with templates for basic policies and prepare a product that can be adopted by boards of trustees.

For more details on these workshops, please contact JoEllen Apgar, Director of the Center for Nonprofit Resources at 419-241-9513 or by email at [Joey@toledocf.org](mailto:Joey@toledocf.org).

The Center for Nonprofit Resources provides information and resources to help nonprofit organizations become more efficient and effective. The Center also offers quality training and technical assistance for the organizations.



## Appreciating our Beginnings: *Planting the Seeds of Growth*

For over 30 years, generous individuals, families and businesses in our region have expressed their trust in the Toledo Community Foundation by investing assets to build and grow our community and neighborhoods.

The theme of the 2004 annual report, *Planting the Seeds of Growth*, reflects the Foundation's growth and highlights a historical milestone – achieving \$100 million in assets for the community in 2004.

The 2004 annual report has been mailed. If you did not receive a copy and would like one, please contact us at [toledocf@toledocf.org](mailto:toledocf@toledocf.org) or call Linda Henderson at 419-241-5049 to request a copy.

## Foundation Hosts European Fellow

The Toledo Community Foundation opened its doors for two weeks in June to Derry Nugent, grants director of the Community Foundation serving Tyne & Wear and Northumberland in the United Kingdom.

During her visit, she met with staff and explored the operations at the Foundation. She also visited with representatives at the Greater Lorain and Cleveland Community Foundations. Derry hopes to apply the knowledge she gained to her foundation.

Her two-week fellowship was arranged by the German Marshall Fund of the United States. It is a nonpartisan American public policy and grant making institution dedicated to promoting greater cooperation and understanding between the United States and Europe. The fund was established in 1972 through a gift from Germany as a permanent memorial to the Marshall Plan assistance.

This is the first time the Foundation has participated in the fellowship program.



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Telephone: (419) 241-5049  
 Fax: (419) 242-5549  
 Email: [toledocf@toledocf.org](mailto:toledocf@toledocf.org)  
[www.toledocf.org](http://www.toledocf.org)

608 Madison Ave. Suite 1540  
 Toledo, OH 43604-1151

# Officers Assume Duties, New Board Member Named

During the Foundation's annual meeting, new officers were elected and a new member was welcomed to the Board of Trustees.

The officers are: Susan E. Morgan, Chair; Charles Stocking, Vice Chair; William E. Rose, Treasurer; and William R. Foster, Secretary.

Richard G. (Dick) LaValley, Jr., was named to the Board in December and was elected to fill the unexpired term of Chuck Oswald who passed away in June 2004.

Dick is an attorney and president of LaValley, LaValley, Todak & Schaefer Co., L.P.A. and brings many years of philanthropic experience, both as a leader and fund raiser, to the Foundation.

Active in the community, Dick also serves on the boards of trustees for St. Francis de Sales High School, St. Ursula Academy Foundation, Northwest Ohio Scholarship Fund, Inc./Children's Scholarship Fund, Leadership Challenge Foundation, Notre Dame Educational Foundation and St. Vincent Mercy Medical Center Foundation.



*Richard G. LaValley, Jr.*

## Staff Accepts New Responsibilities

The Foundation welcomes two new staff members and announces two new assignments.

**Kaarina Ornelas** has joined the Foundation as Senior Program Officer. Before moving to the Toledo area, she was director of services, program and policy analysis for the San Francisco AIDS Foundation. She has a master's degree in public administration from the Columbia University School of International and Public Affairs.



*Kaarina Ornelas*

She replaces Virginia Fairhurst Keller who is serving the Foundation as a part-time Program Associate.



*Linda Henderson*

**Linda Henderson** is the Foundation's new Administrative Assistant and has extensive experience as an office manager, supervisor, administrative assistant and executive secretary.

Linda replaces Joanne Olnhausen who was promoted to Communications and Scholarship Officer. Joanne joined the Foundation in 1999 as Administrative Assistant and administrator of the scholarship program. In her new position, she assumes the additional responsibilities of marketing and communications.



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